



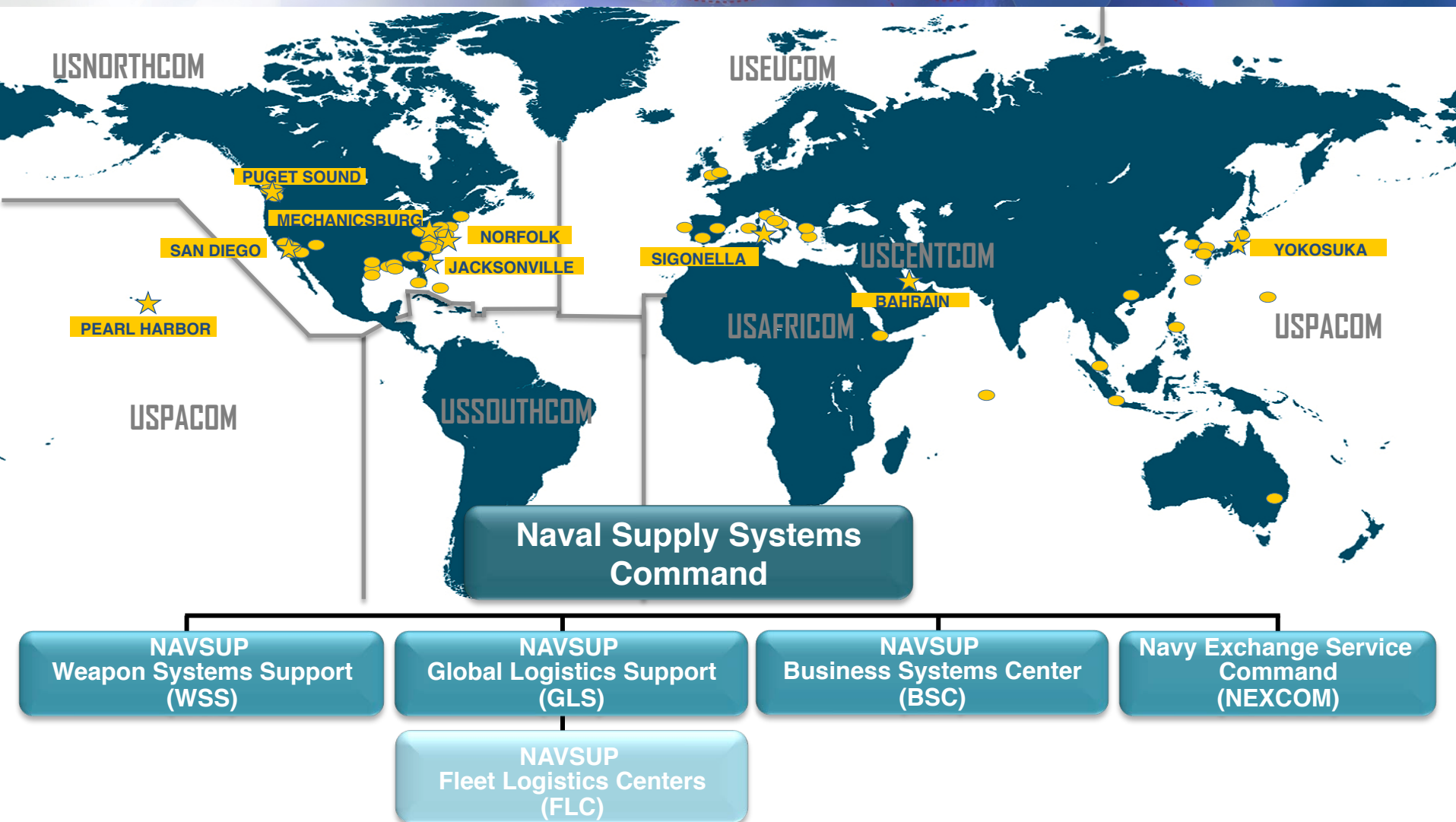
Naval Supply Systems Command Small Business Programs

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Ready. Resourceful. Responsive!

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World Wide Naval Support



NAVSUP is a Fleet-Focused Organization with Global Reach

**22,500 Connected, Diverse Business Professionals
Supporting Navy and Joint Warfighters by
Leveraging Navy, DoD, Industry and Federal Agency Partnerships**

Logistics Support

- Supply Chain Management
- Contracting
- Ammunition
- Nuclear Propulsion
- Integrated Logistics Services
- Transportation
- Fuel and Energy
- Logistics IT & Business Enterprise Management

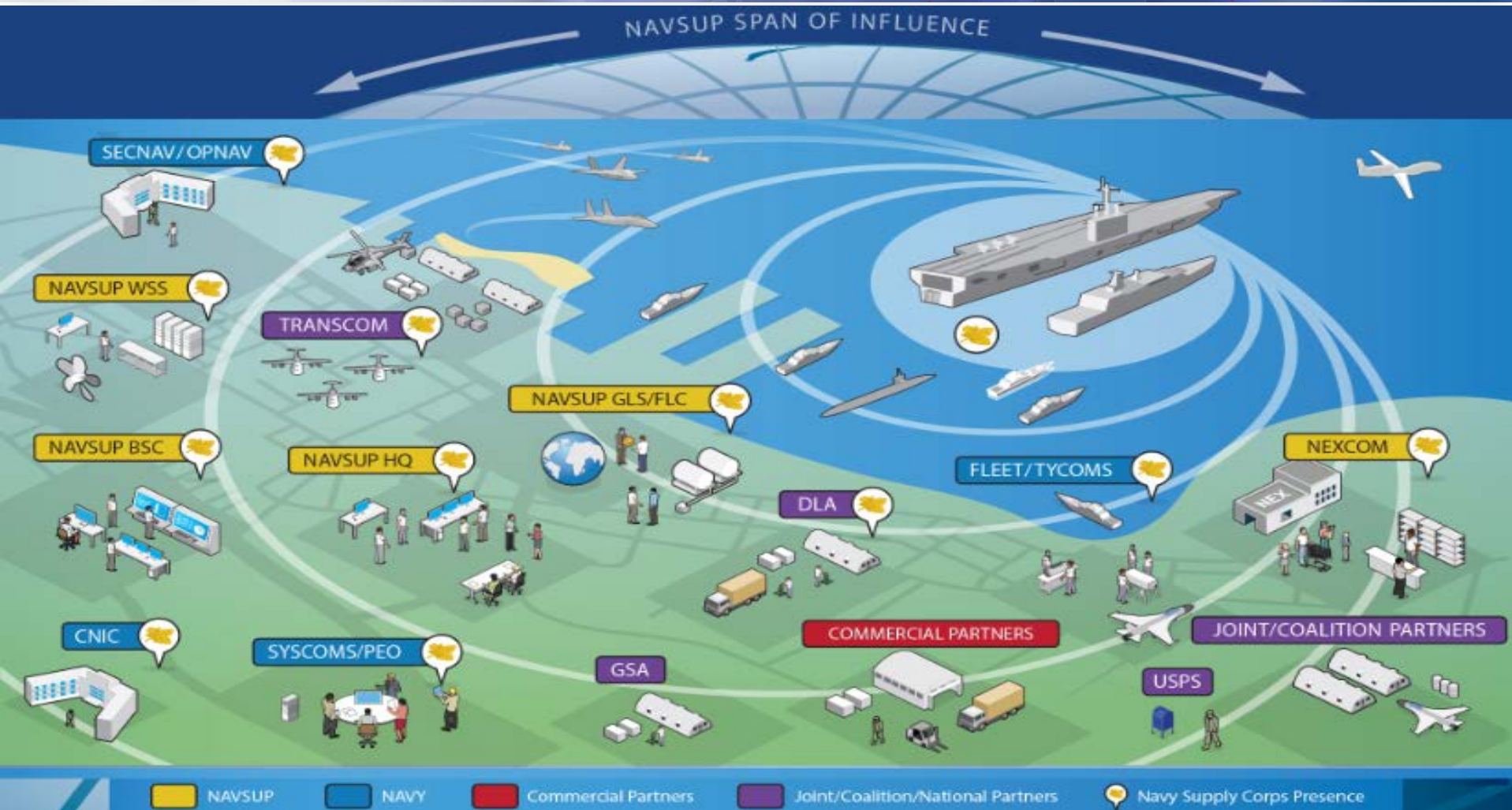
Quality-of-Life Support

- Food Service
- Postal Services
- Navy Exchanges
- Disbursing Operations
- Household Goods Movement



Civilian and Supply Community Team Supporting the Warfighters

Naval Support Network



*Agile, Flexible and Ready to Support the Warfighter
Where it Matters, When it Matters and at the Right Price*

Statutory Goals & NAVSUP

	<u>FY14 Federal Statutory Goals</u>	<u>NAVSUP FY13 Achievements</u>	<u>NAVSUP FY12 Achievements</u>
Small Business	23.0%	25.6% ★ (\$1.7B) ★	26.4% (\$1.8B)
SDB	5.0%	8.5% ★	8.5%
SDVOSB	3.0%	3.7% ★	3.6%
WOSB	5.0%	6.6% ★	6.7%
HUBZone	3.0%	0.8%	0.9%

Challenges:

- Shrinking industrial base.
- Identify HUBZone SBs.
- Expand service contract opportunities for small business.

Strategic Objective 8.4
Maximize opportunities for small businesses through expanding the use of small business set-asides in strategic sourcing vehicles, and increasing small business participation in prime contracts.

Global Logistics Support

\$966M to SB

- Fleet and ashore material support and services
- Supporting Navy customers

Weapon Systems Support

\$310M to SB

- Repairable parts for ships and aircraft
- Spare and repair parts support for Weapons Systems

Medical and Other Sites

\$424M to SB

- Physician Services
- Hospital Supplies
- Support Services

\$1.7 Billion
Small Business Spend

Fiscal Year 2013 Small Business Contracting Spend: **\$966M to SB**
Fleet Logistics Centers – US locations

Puget Sound, WA

San Diego, CA

Norfolk, VA

Jacksonville, FL

Engineering
& Program
Management
Services

Computer
and
Support
Services

Facilities
Services

Food
Services

Pearl Harbor, HI

Fiscal Year 2013 Small Business Contracting Spend: \$310M

Top Small Business Opportunities



Mechanicsburg

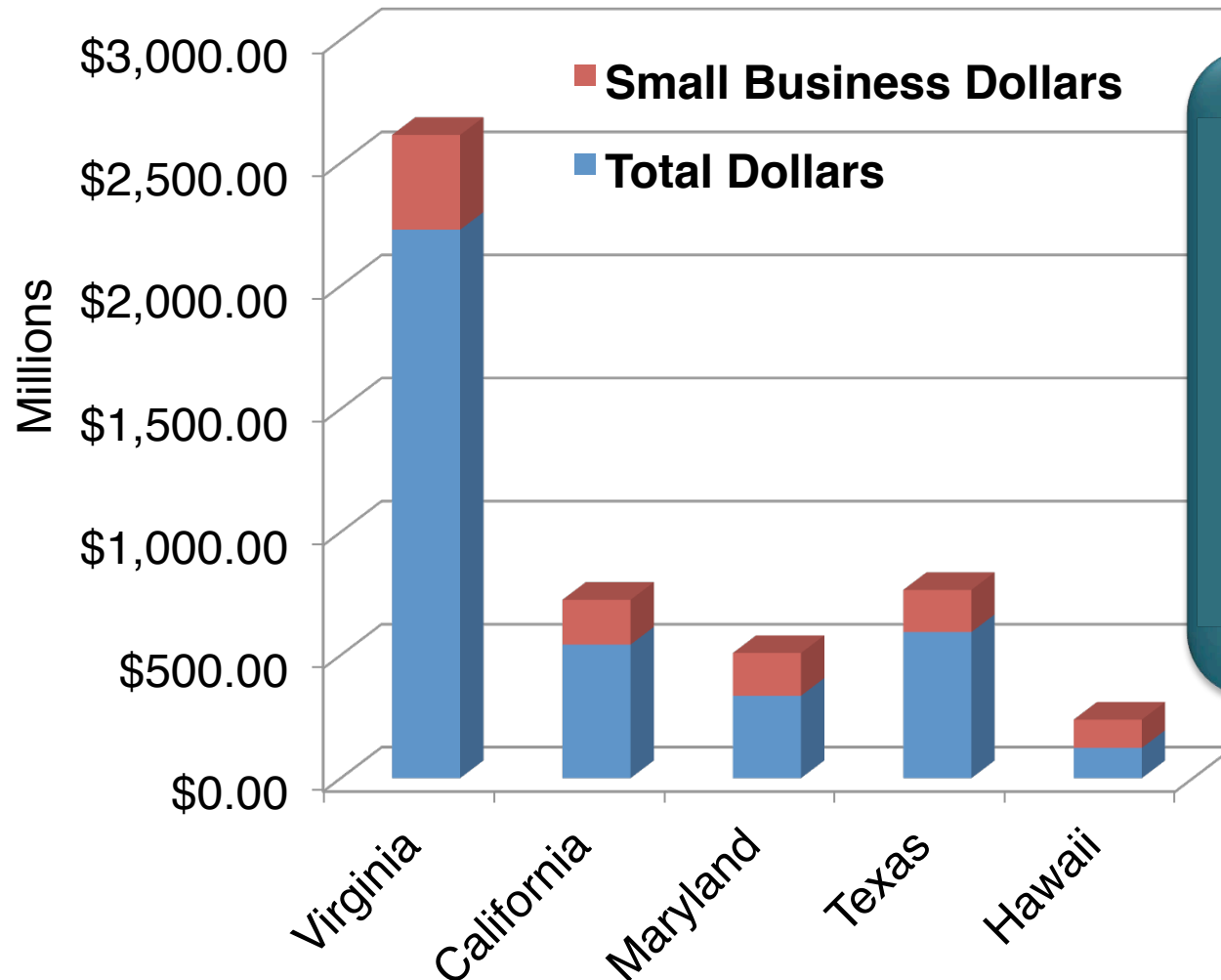
- Industrial Valve Manufacturing - \$36M



Philadelphia

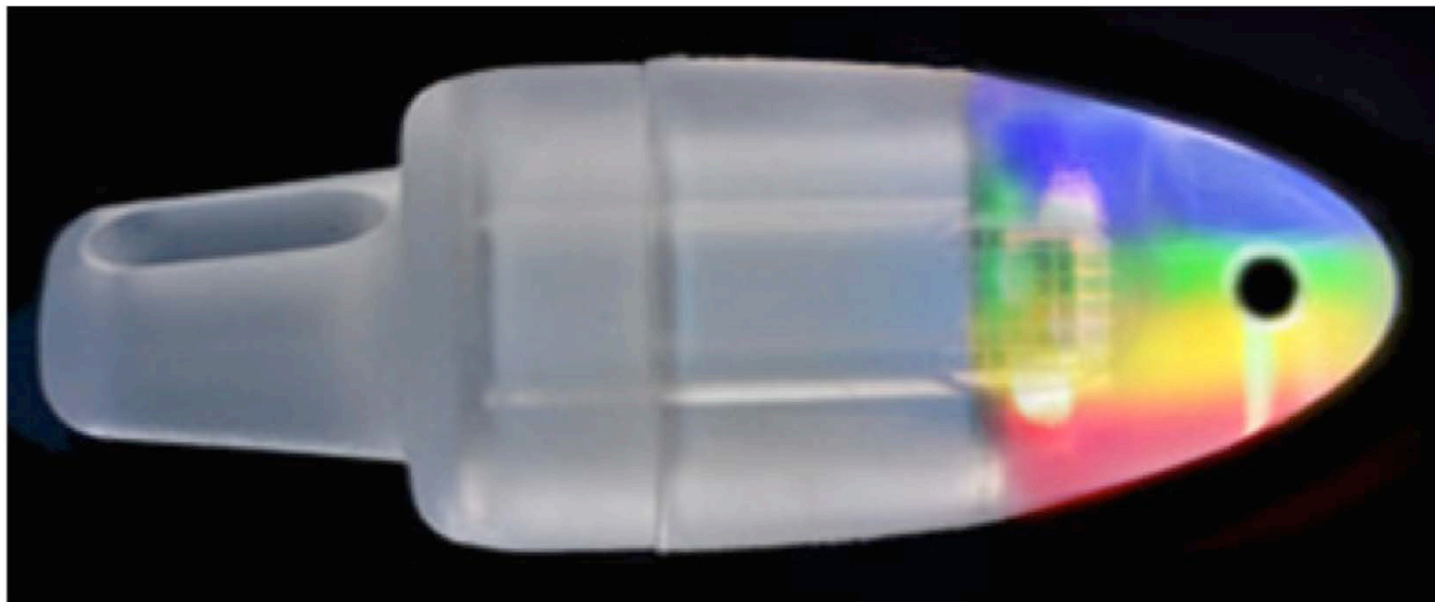
- Aircraft Parts Manufacturing - \$26M

Local Impact and NAVSUP FY13 Awards



California Impact:
13,984 Contracts
\$542 Million

8,378 Contracts to SB
\$182 Million to SB
33.5% to SB



Globally provide the right material at the right time, place and cost.

